

Scott Rawlins, CFP®

As National Sales Manager, Scott Rawlins manages the teams that comprise the National Sales efforts of H.D. Vest. The teams he oversees include the Wealth Management Support team, the Wealth Management Specialists including fee based, insurance, estate planning and advanced planning, the General Support team, and Sales Supervision. Scott has hosted the H.D. Vest Weekly Sales Call, which averages an attendance over 100 Advisors on Thursday afternoons since September of 2001.

Scott began his career at H.D. Vest in 1997, working for two years in Customer Service and Operations as a Research and Advisor Support consultant. In 1999, he moved to the Financial Planning Support (FPS) department. During his time in FPS, he worked directly with H.D. Vest Advisors to provide consultation and advice on client investment and financial plans, and the construction and execution of business growth plans. In addition to his work in partnering directly with the Advisors of H.D. Vest, which is ongoing, he has held multiple management positions within the organization, overseeing sales, service and technical support areas supporting Advisors since joining the firm in 1997.

Scott graduated cum laude with a bachelor of science degree from Winthrop University in Rock Hill, South Carolina, where he was an NCAA Academic All-American on the men's soccer team. He has earned the CERTIFIED FINANCIAL PLANNER™ designation, and holds the FINRA series 7, 63, and 53 licenses.

Scott is a patron member of the Grapevine-Colleyville Independent School District Budget Advisory committee, and is a member of the local area chapter of the Financial Planning Association. He is married with three young daughters and enjoys running, golf, reading and travel with his family.

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